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NIKOLINAKOS - LARDAS & PARTNERS

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L A W F I R M

# Commercial & Corporate Law Practice



Experienced  
Business  
Lawyers



# ABSOLUTE SPECIALIZATION

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## DEFINITIVE ADVICE – POWERFUL LITIGATION

*“This law firm combines tremendous legal expertise with thoughtful business advice”.*

*Legal500, 2016*

*“Nikolinakos - Lardas & Partners Law Firm provides guidance on complex matters in an efficient and convincing manner. Its quality and client service are exceptional”.*

*Chambers & Partners, 2016*

Our Commercial & Corporate Law Practice has in-depth and genuine expertise combined with sector-specific experience. We litigate complex commercial/corporate matters and have gained a reputation for vigorous representation of our clients before courts.

With real specialists, we combine a strategic outlook with deep legal knowledge and a keen understanding of the business factors involved in this area of law.



## OUR LAWYERS

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Specialist commercial law expertise combined with sector-specific experience results in an in-depth understanding of the key business issues which need to be managed from a legal perspective.

We work collaboratively with our clients to achieve the best possible results. Our commercial pragmatism stands us apart: as well as **commercial/corporate lawyers, we are business advisors.**

Our Commercial & Corporate Law Practice helps drive your business growth. With real specialists, we combine a strategic outlook with deep legal knowledge and a keen understanding of the business factors involved in this area of law.

Our lawyers are highly recommended by prestigious international legal directories. Indicatively:

*"Dina Kouvelou has a reputation for being extremely business-oriented, proactive and an effective strategist" [Chambers & Partners, 2016]*

*"Nikos Nikolinakos has been described by market commentators as an impressive counsel who has a business understanding that goes beyond legal matters." [Chambers & Partners, 2016].*

*"Dina Kouvelou has a strong commercial and supreme tactical awareness". [Chambers & Partners, 2016]*

*"Nikos Nikolinakos is practical and savvy, and has a wealth of experience". [Legal500, 2015].*

*"Elias Lardas produces excellent work". [Legal500, 2014].*

*"The 'efficient, reliable' Dina Kouvelou 'consistently delivers a high-calibre service'. [Legal500, 2014].*

*Dina Kouvelou is 'an outstanding counsel' who 'provides a hard-to-find combination of technical and practical legal advice'." [Legal500, 2014]*

*"Clients appreciate Nikos Nikolinakos' thoughtful, precise and highly practical advice". [Chambers & Partners, 2014]*

*Elias Lardas is 'an extremely successful and experienced litigator' with 'invaluable insights'. [Legal500, 2013]*

*Nikos Nikolinakos inspires confidence and is an excellent choice for any serious dispute". [Chambers & Partners, 2013].*



## OUR **CLIENTS**

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Our Commercial & Corporate Law Practice has the resources and experience to offer a full range of commercial and corporate legal services to clients ranging from established multinational companies to individuals and start-ups operating across a wide spectrum of industries and business sectors.

In particular, clients in telecommunications, information technology, e-commerce, computer hardware and software, high-tech, consumer products, construction and real estate, media and entertainment, pharmaceuticals, manufacturing and other industries rely on us to address their most important commercial and corporate issues.



# STRATEGY & COUNSELING

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Having the proper corporate & commercial legal services is critical for the success of all businesses – from entrepreneurs to large multinational enterprises. Through our understanding of the commercial, legal and regulatory pressures and sensitivities which impact upon corporate transactions, our team is ideally placed to provide effective advice.

The target of our Corporate & Commercial Law Practice is to support our clients throughout the lifecycle of their commercial transactions and to offer a complete commercial law service covering all aspects of our clients' commercial needs. We also serve as general counsel for corporations and represent them in all aspects of their corporate life – from the original establishment of the enterprise through all aspects of its evolution and operation.

We serve as strategic advisors to our clients in order to resolve issues and achieve their aims without the need to resort to litigation. In sum: **we develop together a business strategy within your commercial plans.**



# BUSINESS TRANSACTIONS

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Our **transactions practice** handles complex business deals. We have significant experience in structuring, drafting and negotiating transactions that include licenses; strategic collaborations and corporate partnerships; joint ventures; research and development agreements; manufacturing agreements; supply and distribution agreements; marketing and promotion agreements; outsourcing; and consulting and services agreements.

We provide advice on the full range of customer and supplier agreements, consumer law and credit, standard terms and conditions, sponsorship, franchising, contractual liability, advertising and marketing, trading standards, sales promotion and distributorships.

We are active in corporate transactions – mergers, acquisitions, and joint ventures, as well as change of control transactions. We counsel businesses in connection with their ongoing contractual relationships with domestic and international customers, suppliers, and distributors.

We advise on a wide variety of commercial agreements – for example, agency and distribution, outsourcing, facilities management, franchising, advertising, sponsorship, marketing, standard terms of business – and all aspects of trading law, including unfair contract terms, consumer law, product liability and trading standards.



# COMMERCIAL LITIGATION

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## **Commercial Litigation**

We have the experience, skills and judgment to successfully guide our clients through disputes whenever they arise. We represent companies in complex litigation and alternative dispute resolution proceedings across a broad range of industries including telecommunications, technology, construction, pharmaceuticals, financial services, insurance, and consumer products.

Our trial lawyers defend client interests in matters involving breach of contract, consumer fraud and false advertising, product liability / consumer protection, IP and unfair competition, supply and distribution agreements, real estate, mergers and acquisitions, professional liability and insurance issues, among others.

From the onset of a dispute through to resolution, we help our clients make well-informed decisions. Risk management and compliance are important in order to avoid disruptive, large-scale litigation. We help our clients implement measures to ensure that, wherever possible, they do not become embroiled in disputes. If a dispute arises, however, we ensure that they are equipped with the resources, experience and knowledge to reach a prompt and successful resolution.



# CORPORATE GOVERNANCE

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As far as company maintenance is concerned, we provide administrative and company secretarial services designed to remove a company's worries about its compliance obligations, thereby permitting the management to concentrate on running the company's business.

In particular, and with regard to corporate governance issues, we advise on: annual general meetings including reviewing annual report and accounts; business reviews; directors' remuneration reports and notices of meetings; directors' indemnification and directors' and officers' liability insurance policies; company formation and administration; corporate social responsibility; auditors' independence; board structure; responsibilities of non-executive directors; regulations regarding directors' remuneration.



# SPECIALIZATION

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As a law firm, we draw on the breadth and depth of our specialists to advise companies on the whole range of matters upon which they regularly require advice.

Through integrating our leading litigation capability with our firm's other practice areas, we provide a unique full-service offering to clients.

These include regulatory, compliance and tax issues, commercial agreements and joint ventures, competition (anti-trust) and intellectual property, corporate employment issues, criminal law issues (white collar).

Therefore our team offers specialists who are familiar with the range of issues which can arise in day-to-day commercial dealings and understand the unique legal and business requirements of specific industry sectors. As a result, we provide practical solutions to commercial problems and have an eye for detail whilst not losing sight of the bigger picture.



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In sum: our Commercial & Corporate Law Practice offers litigation services as well as legal/strategic advice and responds to clients' needs in a broad range of business transactions and matters, including the following:

- Commercial Litigation & Arbitration
- Consumer Law, Product Liability & Trading Standards
- Business Agreements & Commercial Contracts
- Supply, Agency & Distribution agreements
- Franchising
- Research & Development agreements
- Manufacturing agreements
- Outsourcing
- Advertising, Sponsorship & Marketing
- Compliance Standards
- Business Structures & Corporate Tax
- Transaction Structuring
- Venture Capital
- Insolvency & Financial Restructuring
- Due Diligence
- Business Licenses
- Credit Services & Debt Collection
- Mergers & Acquisitions
- Take Over Transactions
- Shareholder Litigation
- Government Contracts
- Corporate Governance
- Company Maintenance & Business Services
- Terms & Business Conditions



## RECENT DISTINCTIONS **AWARD WINNING**

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*Client satisfaction is the real measure of success for the work we do. But we also value the external recognition gained through the awards we have won*

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We are highly recommended by international legal directories, such as Chambers & Partners and Legal500, as a **Top Tier** and a **Leading law firm**.



"This law firm combines **tremendous legal expertise** with **thoughtful business advice**".

[Legal500, 2016]

"This **business-oriented** and **responsive team is efficient, practical and results focused**".

[Legal500, 2016]

"The team delivers **commercial and practical advice** and provides a **personalised service**".

[Legal500, 2016]

"The lawyers at Nikolinakos - Lardas & Partners LLP have '**excellent legal knowledge**, deliver a **personalised service** and are regularly **first choice for complex deals**".

[Legal500, 2015]

"Nikolinakos - Lardas LLP has earned an '**outstanding**' reputation".

[Legal500, 2013]

"It is efficient when it comes to high-risk and complex matters".

[Chambers & Partners, 2012].

"Nikolinakos - Lardas & Partners Law Firm provides **guidance on complex matters** in an **efficient and convincing manner**. Its quality and **client service** are **exceptional**."

[Chambers & Partners, 2016]

"What characterises their lawyers is their **ability to work out solutions** no matter how complex the issue."

[Chambers & Partners, 2016].

"The **overall level of their service** is impressive – solution oriented and very **customer focused**. The team handles complicated and demanding cases skillfully, providing guidance in an **efficient** and **convincing** manner".

[Chambers & Partners, 2015]

"The lawyers possess **excellent knowledge**, and deliver a **personalised service**".

[Chambers & Partners, 2014]

"The team's advice is consistently **accurate, quick and practical**".

[Chambers & Partners, 2013]



# contacts

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